

**GOVERNMENT OF INDIA
COMMUNICATIONS AND INFORMATION TECHNOLOGY
LOK SABHA**

UNSTARRED QUESTION NO:4902
ANSWERED ON:28.04.2008
TURNOVER OF MTNL/BSNL
Kaushal Shri Raghuvir Singh

Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:

- (a) the details of the annual turnover of Bharat Sanchar Nigam Limited (BSNL) and Mahanagar Nigam Limited (MTNL) separately during the last three years alongwith the current year;
- (b) the details of profit and loss of the said companies during the said period company-wise and year-wise;
- (c) the details with regard to the BSNL Circles during the said period in this regard, Circle -wise and year-wise; and
- (d) the steps taken/being taken by the Government for increasing the income in those Circles where income/profits have been less?

Answer

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI JYOTIRADITYA M. SCINDIA)

- (a) The turnover of BSNL and MTNL for the last three financial year are as follows:-

(Rs. in Crores)				
Particulars	2004-05	2005-06	2006-07	
INCOME (A)				
Income from Services	33450.04	36138.94	34616.21	
Other Income	2640.05	4037.64	5098.9	
Annual Turnover of BSNL	36090.09	40176.58	39715.11	
INCOME (A)				
Income from Services	33450.04	36138.94	34616.21	
Other Income	2640.05	4037.64	5098.9	
Annual Turnover of MTNL	6084.10	6091.00	5582.85	

The annual turnover for the financial year 2007-08 of BSNL and MTNL is not yet finalized.

- (b) The details of profit & Loss of BSNL for the last three financial year are as follows:-

(Rs. in crores)				
Particulars	2004-05	2005-06	2006-07	
Annual Net profit of BSNL	10183.29	8939.69	7805.87	
Annual Net profit of MTNL	938.98	580.29	682.07	

The annual net profit for the financial year 2007-08 of BSNL and MTNL is not yet finalized.

- (c) The details of Profit & Loss of the Circles for the last three financial years are furnished in the Annexure I, II & III

(d) The steps taken/being taken by the Government for increasing the income in those Circles where income/profits have been less are as follows.

(i) Aggressive rollout of CMTS and WLL network and introduction of customer friendly tariff schemes/policies for addition of large number of subscribers.

(ii) Introductions of various schemes to attract new landline subscribers and sustaining existing landline base.

(iii) Special emphasis on expansion of Broadband network and customer acquisition by rolling out the services in new cities and towns.

(iv) BSNL has introduced various new value added services to increase the income

(v) Introduction of modern cost-effective technology so that capital and operational expenditure are reduced thereby profit can be increased.

